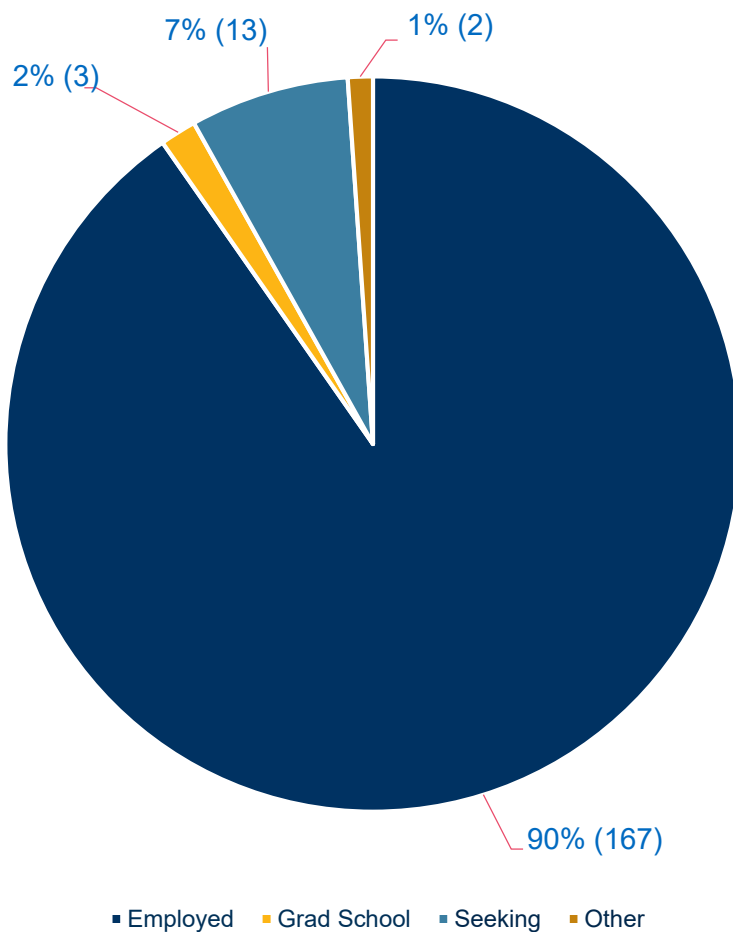


Haas School of Business
Undergraduate Class of 2018
Post Graduation Employment Plans



Survey Response: Graduated – 344; Responded – 190; Rate – 55%

Data Source: Career Destination Survey of graduating seniors for terms ending August 2017, December 2017, and May 2018

Haas School of Business

Undergraduate Class of 2018

Employment Data by Job Function



Job Function	# of Students Employed	Average Salary	Median Salary	# of Signing Bonuses Reported	Average Signing Bonus	Median Signing Bonus
Accounting-Public	18	\$60,833	\$60,000	2	--	--
Consulting	39	\$75,472	\$75,000	37	\$7,780	\$6,500
Data & Analytics	6	\$73,125	--	3	--	--
Engineering – Web/Software	5	\$108,100	\$105,000	3	--	--
Finance (non-investment banking or management)	25	\$74,500	\$72,000	19	\$9,105	\$10,000
General Management	4	\$77,425	\$76,500	3	--	--
Human Resources	4	\$68,735	\$70,720	1	--	--
Investment Banking & Investment Management	35	\$85,747	\$85,000	22	\$13,636	\$10,000
Marketing	7	\$79,200	\$80,000	0	--	--
Quality Assurance	1	--	--	1	--	--
Research	1	--	--	0	--	--
Sales/Business Development	7	\$62,000	\$60,000	6	\$4,833	\$4,000
Other*	15	\$54,613	\$53,500	1	--	--

* Some respondents either did not indicate function, or chose 'other' as their function and their title and/or organization did not give enough information to place in one of the categories above.

Survey Response: Graduated – 344; Responded – 190; Rate – 55%

Data Source: Career Destination Survey of graduating seniors for terms ending August 2017, December 2017, and May 2018

Data Reporting: For confidentiality, data is not shown for functions with fewer than four student respondents

Haas School of Business

Undergraduate Class of 2018

Employment Data by Industry



Industry	# of Students Employed	Average Salary	Median Salary	# of Signing Bonuses Reported	Average Signing Bonus	Median Signing Bonus
Accounting	25	\$63,132	\$61,000	8	\$4,188	\$5,000
Advertising & PR	1	--	--	1	---	---
Agriculture	1	--	--	1	---	---
Commercial Banking & Credit	10	\$74,333	\$70,000	7	\$5,857	\$5,000
Computer Networking	1	--	--	1	--	--
Construction	1	--	--	0	--	---
CPG – Consumer Packaged Goods	1	---	---	0	---	---
Education	1	---	---	1	---	---
Electronic & Computer Hardware	7	\$73,333	\$72,000	6	\$11,833	\$15,000
Gov't – Local, State & Federal	2	---	---	1	---	---
Insurance	1	--	--	0	---	---
Internet & Software	21	\$73,219	\$72,860	11	\$8,182	\$10,00
Investment Banking	24	\$85,000	\$85,000	17	\$12,118	\$10,000
Investment/Portfolio Management	16	\$85,760	\$80,000	9	\$14,750	\$12,500

*** Some respondents either did not indicate industry, or chose 'other' as their industry and their title and/or organization did not give enough information to place in one of the categories above.*

Survey Response: Graduated – 344; Responded – 190; Rate – 55%

Data Source: Career Destination Survey of graduating seniors for terms ending August 2017, December 2017, and May 2018

Data Reporting: For confidentiality, data is not shown for functions with fewer than four student respondents

Haas School of Business
 Undergraduate Class of 2018
 Employment Data by Industry (*con't*)



Industry	# of Students Employed	Average Salary	Median Salary	# of Signing Bonuses Reported	Average Signing Bonus	Median Signing Bonus
Management Consulting	33	\$77,246	\$80,000	31	\$8,318	\$10,000
Movies, TV, Music	2	--	--	2	--	--
Non-Profit	1	--	--	0	--	--
Real Estate	2	--	--	0	--	--
Research	2	--	--	0	--	--
Restaurants & Food Service	1	--	--	1	--	--
Retail Stores	1	--	--	1	--	--
Sports & Leisure	2	--	--	0	--	--
Other*	10	\$90,100	\$85,500	3	--	--

*** Some respondents either did not indicate industry, or chose 'other' as their industry and their title and/or organization did not give enough information to place in one of the categories above.*

Survey Response: Graduated – 344; Responded – 190; Rate – 55%

Data Source: Career Destination Survey of graduating seniors for terms ending August 2017, December 2017, and May 2018

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Haas School of Business Undergraduate Class of 2018 Top Employers*



Accenture*	KPMG
Alpine Investors	McKinsey and Company
Apple Computer*	Morgan Stanley
Armanino LLP	PayPal
Bain and Company*	PricewaterhouseCoopers LLP*
Bank of America	Prophet Brand Consulting
Deloitte and Touche LLP*	Prudential
Deloitte Consulting*	The Walt Disney Company
Ernst & Young*	Wells Fargo Bank*
Goldman Sachs*	Yelp
Google, Inc*	ZS Associates*
JPMorgan Chase*	

- ✓ *List reflects any employer who hired 2+ 2018 Haas undergraduates for full-time positions.*
- ✓ ** There were a total of 131 unique employers of Haas grads.*
- ✓ *Any employer with an * hired 4+ 2018 Haas undergraduates for full-time positions.*
- ✓ **Survey Response:** Graduated – 344; Responded – 190; Rate – 55%
- ✓ **Data Source:** Career Destination Survey of graduating seniors for terms ending August 2017, December 2017, and May 2018